

FastLaunch for **IBM** ECM Suite



Services Included:

Installation
Application Design
System Upgrade and
Migration Planning
Mentoring
Solution Templates
Industry Specific
Taxonomy
ECM Best Practices
Technical Support

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FastLaunch offering, please contact
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FastLaunch program is a comprehensive offer that is designed to help clients realize the full potential of their investment in the IBM ECM products quickly and cost-effectively. Having deployed dozens of IBM ECM solutions over the past ten years, we realize that success comes not just by simply installing the out-of-the box products from the software vendor, but from having access to the knowledge, experience and resources needed to set up user-friendly ECM solutions effectively.

FastLaunch is designed to provide a broad set of services and sample codes delivered by ECM experts. In order to ensure a quick and successful deployment, as well as to help protect and leverage investment in IBM ECM products, having easy access to critical resources and information is needed.

The package includes:

Installation of the base products by IBM certified specialists

Access to hosted environments to “co-pilot” new projects quickly and cost-effectively

On-site training for key IT resources

Access to expert resources who can guide the customer personnel during each phase of the project

On-going upkeep sessions on the latest developments, product updates, and offers

Monthly Q&A sessions with ECM experts

Clients will be able to get quick answers and easy access to ECM and Subject Matter Specialists who have completed several similar implementations in the respective industries.

You will have a dedicated **FastLaunch** program manager that will be your personal advisor. Your program manager will provide one-on-one assistance with getting started, developing your plan, providing industry tips and materials, and helping you find better ways to utilize your IBM ECM products across multiple departments.

FastLaunch for ECM Suite

The **FastLaunch** services are quoted on a time and material basis so that you only pay for the actual hours used to meet your specific needs. A statement of work defining the expected effort needed to achieve your organization's goals will be created and reviewed by your internal project team. The following paragraphs describe what is typically included as part of the FastLaunch program:



Certified Installations: This will include installing one or more of the IBM ECM products by certified engineers. For clients that are migrating from an older version or third-party products, we will provide planning assistance and migrations tools that can help expedite the upgrades.

Resource Center: Resource Center includes dozens of ECM and BPM tools, applications and solution templates that can cut the project delivery times significantly. In addition, clients will get access to their industry-specific taxonomy, sample source code, white papers and other reference documents that go outside of the basic classroom training material offered by IBM. Resource Center is a compilation of over 100 man years of ECM project work that will prove extremely valuable in quickly getting your solutions deployed, saving time and money and reducing project risks.

Coach's Corner: Every month there is a seminar hosted by one of our senior ECM consultants that will address key topics such as record management, content classification, document capture/recognition, content migration, content publishing, smart archiving, and more. The purpose of these sessions is to better inform **FastLaunch** customers of the latest tools, developments and best practices in deploying and managing IBM ECM products.

Executive Launches: This offers two separate educational programs that are designed to inform Executives and Business Managers on the use of the ECM products within the clients' industry. The Executive Launch is tailored specifically for the Executive Team and is hosted by our Subject Matter Experts who have done dozens of ECM and BPM projects in their respective industry.

Co-Pilot ECM Project Review: Technical support is on stand-by to preview the first two implementations of the ECM projects by the client team. The goal is to provide the ECM Project Manager with best practices while saving time, yet allowing hands-on experience to the client IT team.

FastLaunch is the quickest, most cost-effective means for IBM customers to best leverage their investment in their ECM products. It is an end-to-end, all inclusive, easy access route to a personalized pool of ECM experts, best practices and proven designs. The wealth of tools and source codes can help clients achieve operational excellence and address business users' requirements in record time.

Atrium Solutions (ATRIUM) is a premium authorized IBM Software Value Plus (SVP) partner. The SVP program has been designed to provide the best services to customers around the world by enabling only those companies that have invested in certification to develop the skills necessary to provide comprehensive services and solutions based on the IBM family of products. SVP ensures that authorized partners can deliver higher value to customers by providing the right solutions to lower deployment risks and allow for an overall greater return on the customer's investment.

For additional information, you can email fastlaunch@atriumsolutions.com or call us at **(888) 557-5666**.